

August 31, 2009

Town of Southwest Ranches-Selection & Negotiation Committee 6589 S.W. 160<sup>th</sup> Avenue Southwest Ranches, FL 33331

RE: Municipal Complex

To Whom It May Concern:

Tom Miller of Miller Construction Company asked me to answer the following question from my perspective as an owner who has worked with them.

"What assurances can you give us about your diligence and effectiveness, in the preconstruction phase, with regard to cost reduction and value engineering?"

From our first project in the late Seventies when they suggested several value engineering options to me on a project at Lago Mar Country Club through the next 19 projects we completed together, leading up to the current project at Lago Mar Hotel that we are working on, Miller has always performed with diligence and effectiveness both during the preconstruction and construction phase. They have saved our company hundreds of thousands of dollars, maybe millions, by helping our team of Architects and Engineers look at different options that will keep our cost down and provide the maximum value.

Miller's personal and professional commitment to excellence begins the very first day of each project and maintains well after the end of the warranty period.

I cannot recommend them to you highly enough. They have always come through for me.

Very truly yours

Walter Banks.

