

Bud Hammer and his team really work on the customer service side of the business, and that's very important to me. I'm always looking for companies who will partner with us and be proactive and professional... not just at the beginning, but years into our working relationship. I have had some bad experiences with other companies dropping the ball, not getting the work completed, not doing the work correctly, confusion in the paper work and what I'm being billed for. Just a lot of hassles.

I can measure their work in 2 ways... in the energy costs we are saving on our electric and gas bills, and the big drop in the number of fix-it and complaint calls I get from people inside the school — which is now down to 1 or 2 a week. My phone used to ring off the hook! We are seeing noticeable savings on our monthly utilities and we are saving long term with the preventative maintenance program we have with Atlantic Westchester. I'm able to extend the life expectancy on some of my systems and push out the replacement costs, adding 7-10 years on my 1-7 year plan. That's a big plus for us because I can use those funds elsewhere in my budget. And their guys are well-trained and know the systems they are working on. When they come out to install equipment or service our HVAC system I trust them to do the work right the first time.

I cannot say enough about the professionalism and quality of the Atlantic Westchester team, and I look forward to working with them for many years to come.

Steve Palermo
Facilities / Security Director
The Churchill School and Center

