

THE HOGAN GROUP

August 25, 2004

Mr. Bruce A. McClendon  
Be-Mac Landscape Services, Inc.  
8501 Gunn Highway  
Odessa, FL 33557

Dear Mr. McClendon:

I am writing this letter at your request concerning the work that you performed for our company and Teachers Insurance and Annuity Association immediately after hurricane Andrew hit Miami.

As you know, TIAA and The Hogan Group own a 250 acre office park directly south of the Miami airport. Although Andrew did not directly hit our park, we incurred over \$2 million dollars worth of damage to our buildings and landscape through flooding and numerous tornadoes that touched down in our area.

Most of our tenants in the park are the Latin American offices of major American and international companies such as Hewlett Packard, Federal Express, Sony, etc. These companies were very concerned about getting back into operation after Andrew hit.

Our philosophy, which you so seamlessly allowed us to fulfill, was to have these companies back to normal in less than two weeks. In an atmosphere where most of Miami spent years rebuilding, you helped us to "rebuild" our park virtually overnight. Because of your ability to find material quickly and your extensive amount of equipment and people, the job was finished successfully with no sacrifice of quality.

I highly recommend you and your company for hurricane recovery work.

Sincerely,



Michael D. Hogan  
Chairman & CEO



HOGAN

- TAMPA
- MIAMI
- ATLANTA
- FT. LAUDERDALE