



**Shaw Industries, Inc.**

P.O. Box 2128  
Dalton, GA 30722

February 28, 2017

SEAN SAGANEY, MEMBER  
NEW ENGLAND CARPET & FLOORING LLC  
360 BROADWAY ST  
TAUNTON, MA 02780

**Re: Unlimited Credit Line!**

Dear SEAN SAGANEY:

I speak for the more than 21,000 associates of Shaw Industries when I say first and foremost thank you for your business. We value our partnership with you above all else and we understand that our success is reliant on your success. In fact, as we cast our 2020 vision of shifting from the world's largest carpet manufacturer to the ultimate flooring solutions provider, we recognize that we have to do everything within our power to make sure you have what you need, when you need it.

As your supplier, we are committed to providing great people to call on you every day to support your operations. First, this means delivering what you order on time and it includes great quality every time. It also means that if a problem should occur along the way, we'll stand with you to fix it. In addition to standing with you, serving you well means being purposefully easy to buy from.

Based on your pay history with Shaw and our desire to serve you well, we will continue providing you an **UNLIMITED CREDIT LINE**. We hope that you will use this credit line to offer a variety of flooring solutions that will help your business become even more profitable as you serve your consumers and end-users well in the future.

Thank you again for your business. We are looking forward to hearing about your continued success in 2017!

Sincerely,

A handwritten signature in black ink that reads "Randy Merritt".

Randy Merritt  
President

A handwritten signature in black ink that reads "Russell Headrick".

Russell Headrick  
Director of Financial Services