

September 9, 2016

Mr. Morgan Spake  
CEO  
A Good Company  
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Morgan:

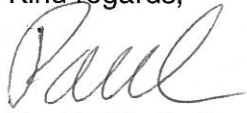
I wanted to let you know that my client at 1801 Harbor Bay Parkway – BizWorld – has only the best things to say about you & your team, and the work (including extra work) that you did to get their new suite up to speed.

Charlene even mentioned that you came by personally after the main portion of the project was complete to double-check and make sure she was happy. That's a level of service which is hard to find these days, and it was great for me to learn about!

You were already on the short list of IT/cabling vendors that my partner, Alex Mason, and I refer to our office tenant clients in the Bay Area, given the great work you've done for us in the past (most recently Eckersley & O'Callaghan and the Center for Effective Philanthropy, both earlier this year). Charlene recommended that we now put you at the very top of that list...and I agree!

Keep up the terrific work...looking forward to working on more projects together soon.

Kind regards,



Paul L. Picciani  
Partner & Senior Vice President  
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