

September 9<sup>th</sup>, 2016

**Subject:** A Good Company (AGC) Reference

This reference is to commend AGC on a job well done. Alta Park Capital is a financial services firm that relies heavily on data and reliable connectivity. We were referred to AGC through our IT consultant that has used AGC for his other clients who have all been happy. We used AGC for a smaller job in our old office but we found ourselves in need of a larger wiring job for our new offices. We looked at a few other vendors but the reputation of quality and detailed work was what helped us decide to go with AGC.

We determined late in the construction phases of our new office that data cables needed to be re-run as well as a separate cabling job that needed to be run through our complicated building infrastructure. The job required experience and care as our landlord has a very high standard for vendors performing work on the building. With short notice, I contacted Morgan at AGC to come out to perform a site survey. He was able to come out the next day and determine exactly what was needed. He took detailed notes, provided suggestions, and ultimately provided us with a quote for the job on the same day. After considering other vendors, Morgan made me feel most comfortable that the job would be done properly. He and his team coordinated with our General Contractor and moved their schedules around as to not interrupt progress on the main construction space. He and his team worked through the agreed scope of work and completed it as discussed. When I came to walk through the work performed, I was very impressed with the finished product. Little is to be expected from a cabling job as it is usually an afterthought but the finished product was completed meticulously and professionally. For example, a construction site is usually a dusty environment and AGC was thoughtful enough to tape over every single port to prevent debris from entering a port. Cables were bundled neatly and organized to our server room with labeled ports accompanied by a diagram. Again, I was impressed by a job that is typically overlooked.

We will take possession of our new space shortly and I feel confident that there will be no issues and if there are, Morgan is only a call away. He kept the job on budget and you can tell everyone on the team takes pride in their work and I hope anyone reading this reference will see the same. Please feel free to reach out to me to discuss further at 415-835-3897.

Thanks,

Rene Nam-Hee  
Controller