

MIDWEST  
CONSTRUCTION



Terry Florida  
President

MIDWEST CONSTRUCTION  
SERVICES

9574 N. Industrial Drive  
St. John, Indiana  
(219) 365-8802

[www.mcs-in.com](http://www.mcs-in.com)

*"Midwest Construction Services is a company on the move. With year-to-year sales that increased 23 percent in 2011/12 and another 60 percent in 2013, MCS's growth can be attributed to the dynamic leadership and hard work of William T. (Terry) Florida. MCS continues to meet the standards of the remediation industry."*

**WILLIAM WINTERHALER**, Centier Bank

## ENVIRONMENTAL LEADER RISES ALONG WITH INDUSTRY GROWTH, NEEDS

Terry Florida is an entrepreneur at heart. The husband and father of two took the plunge during the worst economy in decades – and has not looked back.

Ask him why, and he will quickly tell you he loves the drive, the innovation and the art of doing business that characterize owning a successful start-up company.

Fresh out of high school and still unsure of his career path, Florida worked in the full-service restaurant industry and quickly rose to become an assistant manager. An ad about opportunities in the burgeoning asbestos remediation industry led him to change careers — first as an employee where his decisions made other companies a success — and now as a small business owner determined to fuel his company's growth with high expectations.

"In 2008, I made a leap of faith and formed Midwest Construction Services," he said.

"I believed if I could take a start-up company in the worst economic time of my generation and make it viable, I would achieve my field of dreams of owning and operating a successful business."

Today, Midwest serves as a specialty construction contractor – licensed, bonded and insured – to perform asbestos, lead and mold assessment and site remediation services as well as interior demolition and fluorescent light recycling. The company employs as many as 40 laborers during its busy season.

"Midwest's next goal is to provide service to Northwest Indiana's industrial sector. It's an ongoing process to build and grow the company while paying attention to the details," he said. "I enjoy knowing the professionals at my business are making a difference in the community by 'Providing Solutions for A Green Tomorrow'. It's amazing to see what a group can achieve when they function as a team."