

Project Profile: On Spec Comfort

When Lindsay Windows needed to do an installation of 415 replacement windows at a hotel in a cold, Midwestern climate that offered the look of aluminum with high performance, they knew Deceuninck North America would have a solution.

“Deceuninck North America has been our vinyl supplier for many years, and we have a strong partnership,” said Senthil Rajamanickam of Lindsay Windows. “Deceuninck North America is an excellent partner because of its quality, service, delivery and sales support. The product profiles are consistently on spec, and if we have any challenges, Deceuninck is exceptionally responsive. Across the company – service, sales, marketing and engineering – they are easy to work with and quick to respond.”

An Ideal Fit

For this project, Deceuninck’s Revolution Tilt & Turn® window system was an ideal fit. “The system met the customer’s specifications and provided better performance at a lower price when compared with aluminum alternatives,” Mr. Rajamanickam said.

“When we met with the architect, we knew the project required an energy-efficient window system that could provide the metallic anodized look of aluminum,” said David Bernat, president, Guaranteed Exteriors. “With Lindsay Windows and Deceuninck we were able to deliver a vinyl window system that met both requirements.”

The Revolution Tilt & Turn’s seven-chamber thermal structure and multifunctional operability can achieve an R-value of 7+ and a commercial performance of DP-100. The window system offers a range of colors, too. In this case, the Revolution metallic silver (Silver D) laminate matched the look of anodized aluminum.

“Deceuninck’s range of best-in-class product profiles and color options set them apart,” said Mr. Rajamanickam. “Deceuninck’s innovative extruded exterior laminate colors provide us with the capability to match the look of wood or aluminum materials while providing greater energy efficiency and overall performance.”



Project-at-a-glance

- Who: Deceuninck North America
Lindsay Windows
Guaranteed Exteriors
- What: Installation of 415 windows
in Midwestern hotel
- Why: Revolution Tilt & Turn® window system
met energy efficiency specifications,
provide high performance and metallic look.



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