**Marriott International**

Currently, only about one-fifth of Marriott hotels have an energy management system, a situation that we are aggressively seeking to improve with partners such as Telkonet. Our global sustainability goals include further reductions in energy and water consumption of 20 percent by 2020 and we believe that Telkonet is poised to help us meet and exceed these energy reduction initiatives at any Marriott property. Telkonet has proven to be extremely reliable, innovative and service-oriented while their products are very guest-friendly.

**Terry C. Smith, VP of Engineering, Marriott International**