



September 21, 2018

Prime Industrial Access
2150 E. Rio Salado Pkwy
Tempe, AZ 85281

RE: Letter of Recommendation and Appreciation

To whom it may concern,

Scheiner Commercial Group (SCG) found themselves in a somewhat desperate position that required an immediate response from a company that had expertise in the application of Monokote fireproofing. After failing a critical framing inspection, because the existing Monokote did not meet code, SCG tried to find a subcontractor that could respond quickly and provide the manpower needed to make the necessary corrections. In a market that has more work than workers, finding a qualified subcontractor was difficult. Finding out that we had a problem on a Friday also made it challenging to find someone to do the work as quickly as we needed it to be done.

From the first time I called Preston Cook (Prime Contracting Group), he was straight forward and honest. He understood our predicament but was not sure that they had the manpower to help us with our situation. It was Friday, their Monokote crews were out of town and were not expected back until late Sunday. What Preston promised was that he would help us in any way possible but that he would have to get back to me to see what they could do.

Prime Contracting Group found the resources to perform the needed repairs in a timeframe that met our needs. They quickly provided labor, material and equipment rates; a proposal and a schedule for when their workers would be on site. The work was done in a clean and professional manner. Almost more remarkable than anything else was the fact that once the work was done and they assessed the actual time and material that was used, they came back and reduced the cost from their original proposal. Not many companies would do that.

Preston Cook and Prime Contracting Group provided the response and services that we needed in and expeditious and professional manner. I would recommend them for any of the services that they provide and look forward to the opportunity to work with them again. Please feel free to contact me if you would like to discuss further.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Mark Isbell', is written over a horizontal line.

Mark Isbell
Project Manager
Scheiner Commercial Group