

◆ *Restaurant Consultants* ◆
Incorporated

January 30, 15

Encore Construction, Inc
2014 Renard Court Suit J
Annapolis, Maryland 21401
Attention: John Klakamp

RE: Recommendation Letter

Dear John:

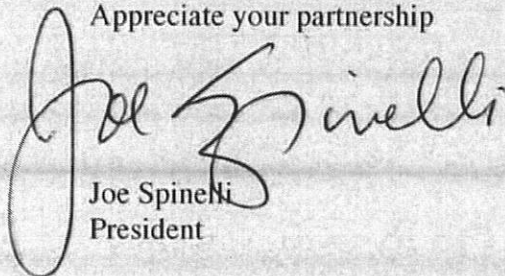
I've been in the restaurant industry for more than 40 years. During that time I've personally owned and operated seven restaurants as well as provided a broad array of consulting and construction services to many national brands and local restaurant groups.

Not only have I recommended Encore Construction to many of my clients, but also when I built my last two restaurants myself, including our new Bolt Burger concept in Washington, D.C., I often turn to Encore.

What I find to be unique about Encore is their teamwork approach and their ability to solve problems. Their solutions are always in the best interest of the project, which really helps keep things on track. There are so many moving pieces and so many people involved in building restaurants that problems are certain to arise.

I often tell people that a big part of what we do is solving problems. Having a partner like Encore that is proactive and gets out in front of these matters makes all of the difference. Their experience and strong project management processes sets them apart.

Appreciate your partnership



Joe Spinelli
President