



November 4, 2014

To whom it may concern:

This letter is written as a recommendation of Encore Construction for construction services. We have had the pleasure of working with Encore's team of professionals for nearly a decade now, and each project is more successful than the prior.

Their team of superintendents, project managers, and upper management ensure each client gets the attention they deserve, while making certain each project is well built, timely and within budget.

Encore's capabilities extend to all facets of a project – from initial budgeting and early design charrettes, through permitting and construction to turnover. Their estimating and project management teams assist with value engineering to ensure each project budget yields the most cost effective and efficient solution without diluting the operation, function or design aesthetics. As a designer, all too often we see our design watered down or modified during the construction process; Encore strives to work as team with the Owner, Architect and Contractor all heading in one uniform direction towards a successful project. They are one of the few contractors in the market today who understands how the three roles intertwine.

We highly recommend this firm for future work.

Sincerely,

A handwritten signature in black ink, appearing to read 'Gene Weissman', written in a cursive style.

Gene Weissman, AIA, IIDA, NCARB, LEED AP
Vice President