



# CITY OF PORTLAND

OFFICE OF MANAGEMENT AND FINANCE

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To Whom It May Concern:

I am pleased to provide a strong endorsement for the products and services of Harris WorkSystems and Watson Desking (through Kevin Kayser Associates).

I selected Harris WorkSystems and Watson Desking to furnish 21,000 square feet of office space. Our order totaled \$200,000 to furnish 60 office cubicles, four conference rooms, ten shared work space areas and twelve private offices.

Working with HarrisWorkSystems and Watson Desking exceeded my expectations. To start, these organizations provide excellent customer service. Additionally, furniture layout options came free as part of our purchase! Our management team was able to review numerous furniture styles in various space configurations generated by a computer aided design software package. This technology shortened the planning period by giving us a wide breadth of options in a very short time.

Harris WorkSystems and Watson Desking provided me with high quality office furniture that is aesthetically pleasing and will endure the test of time. The products have delivered freedom, mobility and maximal functionality, all with alluring style. Over the past three years, the self-adjusting feature of our desktops has saved us approximately \$8,000. Indeed, our purchase has resulted in a wise investment that will yield dividends for many years to come.

Our staff is elated with our office space and it serves as a great selling point to attract the best and the brightest in the Information Technology Industry.

Given my positive experience, I will continue to work with these excellent organizations. Again, as a very satisfied repeat customer, I highly recommend Harris WorkSystems and Watson Desking.

Sincerely,

Chrystella Byers  
Administrative and Marketing Manager