



CITY OF PORTLAND, OREGON



Bureau of Police

1111 S.W. 2nd Avenue • Portland, OR 97204

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To whom it may concern:

I am writing to share the positive business interactions I have had with Harris Work Systems (HWS) recently. Over the course of the last year, I have called upon HWS to assist me with designing and furnishing two different medium sized professional office spaces. Both spaces were challenging to work within due in part to physical space constraints. Nonetheless, HWS was able to source products that met our agency's needs.

One of the important features regarding the office spaces I was trying to create was a desire to offer employees a range of seating options at each work station. It was important for me to provide the other employees with the ability to either sit or stand at their desks, and to have the flexibility to adjust other ergonomic features of each work space. I didn't have specific products in mind when I set out to design these office spaces, nor did I have any great knowledge about the range of products that were out there. HWS was responsive to our needs. They met with me several times and listened to our functional requests. HWS then came up with a great list of recommend products that met our needs. The products were functional, of high quality, and aesthetically beautiful.

HWS also offers competitive pricing. After putting the first project out to bid HWS came in with a quote that beat the competitors' price. I never felt like I had to worry that my organization was being gouged by price. HWS was always fair and worked to keep the overall cost of the project in mind.

I was also very impressed by the quality of customer service that HWS offers their customers. They were attentive to our requests. They were quick to respond to professional correspondences. They followed up and followed through every time I had a question. I also felt like they worked hard to ensure the vendors were working to supply the orders within our timelines. When it came time to deliver and install the products in our new offices HWS worked hard to get everything done on time. Their installers were able to adapt some of the installation features of our custom built desks in order to get everything to fit and function properly.

I can highly recommend HWS to come up with an office layout, and select high quality products that will provide you with a beautiful office environment that is both functional and durable. I believe you will find their pricing competitive, and their customer service to be outstanding.

Sincerely,

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