



**INC. VILLAGE OF SALTAIRE**  
P.O. BOX 5551, BAYSHORE, NY 11706



Mayor Scott S. Rosenblum  
Trustee Robert Cox  
Trustee Hugh O'Brien  
Trustee Bruce Rich  
Trustee Hillary Richard

Phone (631) 583-5566  
Fax (631) 583-5986  
Security: (631) 583-5572  
email: [office@saltaire.org](mailto:office@saltaire.org)  
Website: [www.saltaire.org](http://www.saltaire.org)

January 22, 2008

**Mr. Jeff Grube**  
Chesterfield Associates  
PO Box 1229  
Westhampton Beach, NY 11978

Dear Jeff:

I did not want to get too far from your completion of the reconstruction of the Saltaire Ferry Terminal without expressing my appreciation for the quality of work and professionalism that your firm delivered in every aspect of this project.

Although I am sure your firm may have constructed larger and or more complex waterfront projects, it was a significant project for our Village in many regards; and it was obvious right from the outset that you understood that from your approach to the project and your responsiveness to our needs and concerns. Your work with our engineer in redesigning certain sections of the project in an effort towards cost savings, without loss of quality and functionality, was vital in making the project financially feasible for us. Your flexibility in scheduling necessitated by atypical material requirements was key in bringing this project to completion without loss of service for our summer seasons.

I cannot praise enough the professionalism, expertise and quality of the work crews that were assigned to this project, particularly the primary crew of Alex Allan, Shawn King and Bert Vega. They approached this project as if they were constructing it for their own use, paying attention to every detail and constantly looking for ways to make the end product better. It was obvious from the beginning of the work that their goal was to construct the best facility possible, and that spirit was maintained for the duration of the project. The quality of their work never wavered, even during the most brutal weather conditions, and their on site recommendations and adjustments unquestionably made for a better facility. They were outstanding.

Finally, your office staff was always courteous, helpful and understood the needs of our office. They worked with us to provide the requisite documentation in a timely manner and in conformance with the relevant laws.

Please feel free to use the Village of Saltaire as a reference for any prospective client, because the quality of the work undertaken here should be a proud testament to the very high standards of Chesterfield Associates.

It was a pleasure working with you and your firm on this project.

Sincerely,

Mario Posillico  
Village Administrator