

What our Blue Book Network Members are saying.....

- ❖ “I love the Buyer’s Guide in the Who’s Who, it helps me find specialty contractors for our projects” KBE GC in Columbia, MD
- ❖ “Please send me 20 more of the Fall Buyers Guide. One for all my team in then office and in the field” MK Construction, Frederick, MD
- ❖ “Within days of our ad in *The Blue Book* we were deluged with calls from all over the country requesting that we bid jobs. Most of these were commercial tenant fit-outs and servicing of existing commercial electrical service. Most of the clients that we have acquired through *The Blue Book* are still with us today, almost two years later. *The Blue Book* has been an incredible boost to our business.” *Carol G. Saunders, Office Manager Visual Electric, Inc. Frederick, MD*

- ❖ “Exposure to General Contractors is the most valuable benefit the Blue Book gives us. We get jobs from Minnesota to Florida.” - Rose, Commercial Demolition, LLC

- ❖ “I love the new changes to BB-Bid!”- Kore’ Tall, Capital Development Design Inc.

- ❖ “I love the share feature and the save feature of BPM that will convert to a PDF automatically for you. I also like that you can break it down by region and CSI code. It is very user friendly.”
- LaShae Ferguson, Maiden and Associates , Architects/Engineers/ Planners

- ❖ “The Blue Book is the best thing that I have ever paid for with my business..... I get tons of business from The Blue Book!” Clinton Awning Company

- ❖ “This is not my father’s Blue Book.....The Proview is amazing” – a Baltimore County family owned business who’s father still works with him daily

- ❖ “I would like to thank you all for the excellent services the Blue Book Network has been providing to our company for several years now.
You might like to know that our subcontractors actually prefer using the Blue Book Network over ISquare Ft. to access bid documents whenever possible.
It’s not uncommon for me to get a call from a subcontractor asking if we’ll be posting docs for a certain project because they rather wait for a BB Bid link than have to use the ISquare ft. link they received from another GC.
I’ve been told by subs that BB Bid is much easier to use than ISquare ft. for accessing & downloading bid documents – so keep up the good work!!! Thanks again for BB-Bid’s invaluable services as they are much appreciated by all of us!!!
Sincerely,
Shae Stover
CALC Construction, Inc
Fort Worth, TX 76108”