



Testimonial

Dear Alan,

Per our previous meeting / conversation, I would like to reiterate that The Blue Book is the best investment Big Plate Services has made. In the past 9 months, I am happy to say that we have been awarded 8 different sizable projects.

Most importantly, I appreciate that you spent time understanding the needs of Big Plate Services and helping us "define" our business, as well as sharing with us the best practices that will make Sub Contractors successful.

The monthly training sessions has been great help in allowing us the Subs to continuously seek guidance on how to strengthen our presence online through The Blue Book Proviews.

I am definitely and will be an active user of The Blue Book since it saves me so much time by delivering the ITBs and help us build our relationship with the GCs through the GC Showcase.

Sincerely,

A handwritten signature in black ink, appearing to read "Edgar", is written over a light blue horizontal line.

Edgar

Head of Operations

Big Plate Services

02/16/2017