http://www.BuildProUSA.com

VIA: E-mail

March 28, 2012

Mr. Russell Miraglia Account Manager The Blue Book 10480 Little Patuxent Pkwy., Ste 260 Columbia, MD 21044

Dear Mr. Miraglia,

It was a pleasure meeting with you and Ms. Masone last week at our Gaithersburg office.

Also, I would like thank you and the Blue Book Tech Team for your assistance and support in planning and implementation of Toossi and Associates, Inc.'s (TAI) advertising program for the upcoming years (2013-2014).

The Blue Book network has been a great source in our collaboration with other industry professionals. More specifically, the GC Showcase events have provided a great environment for in-person networking.

In addition, the following tools, made available by The Blue Book program, have been quite helpful in TAI's business development program:

- > SyncWare Private Plan Room: this software, provided by The Blue Book, at no additional cost, has streamlined TAI's Invitation for Bids and has provided a very cost effective way to distribute bid plans and specifications to TAI's sub contractors.
- > Vu360: this software, provided by The Blue Book, at no additional cost, is utilized by TAI's estimating team for more accurate quantity take-off.
- **BPM SELECT**: This data base, made available by The Blue Book, at no additional cost, is a very comprehensive building product data base and search engine. This data base is used by TAI's construction engineers for building product research and specification.

We look forward to continuing our association and partnership with The Blue Book.

Sincerely,

Hamid K. Toossi, B.S.C.E., M.B.A.

CEO and President

Hamid K. Toossi

Toossi and Associates, Inc.



TOOSSI & ASSOCIATES, INC.

Claims Consultants

- Expert Testimony
- Program Management
- CPM Scheduling Analysis Mediation / Litigation Support
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- Acceleration Analysis

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