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Dear Mike,

I just wanted to send you a thank you letter based on our experience with Blue Book. The Blue Book was one of the best actions we took when expanding our marketing capabilities last year. Immediately after joining the Blue Book network we started receiving calls and emails from potential customers through Bidscope. Once we established relationships with them we started receiving the bids directly. Many of these bids have turned directly into projects.

The most exciting part about Blue Book it has allowed us to develop relationships with top notch General Contractors. We still are looking to develop additional relationships with GC's and we know they use and value the Blue Book. Currently, we are in a growth mode operating in NJ and Florida. Florida, is a new market for us we have done some networking but we also know the bulk of the leads and projects we have received has come through the Blue Book.

We look forward to exhibiting in the upcoming Showcase in Princeton. Based on our experience with Book Blue we are expecting an outstanding event. Thank you again for a superior product.

Best Regards,

A handwritten signature in black ink that reads 'Anthony Bombardieri'.

Anthony Bombardieri

Chief Estimator / Principal

“Leaders of Construction Layout”

