



To whom it may concern:

We've been using Bid Mail for our ITB's for many years. When we saw how easy and comprehensive the Blue Book System is we decided to give it a try. We work nationally, so sometimes finding enough subcontractors can prove difficult. The BBid system makes uploading plans, choosing subs, and following up really easy. I see value in using this system often....you will be helping us save time and money. In this economy that is critical to our success. Thanks to Vicki, we also have a local rep that can help us when needed.

Sincerely,

A handwritten signature in cursive script, which appears to read "Lauri Tidwell".

Lauri Tidwell

Richard & Richard Construction