**From:** Tyson Reich <tysonreich@icloud.com>
**Date:** June 19, 2017 at 10:35:20 AM CDT
**To:** datterholt@mail.thebluebook.com
**Subject:** **Success Story**

David,

I wanted to tell you about the incredibly fast return on investment I experienced with The Bluebook. We sat down to discuss my potential joining of the network and I remember feeling a little unsure about the reality of the opportunities you were suggesting. I thought it must be too good to be true, so you called up a couple users and let me ask for and that sealed the deal. You talked to me about the different levels of investment and I ended up going with Gold because it put me very near the top of the list in my field. It turns out that was wise advice and a great investment because, less than a week later I got a call from a GC whose crew had bailed on them. I do have to give myself some credit for communicating quickly and efficiently, but long story short I had a signed contract within another 3 days for a masonry project valued over a quarter of a million dollars. I NEVER would have come across that opportunity otherwise. What a blessing The Bluebook has already been for me, my family and my employees! I thought you should know how pleased I am with the decision to utilize The Bluebook for the growth and success of my business. Now my biggest problems are adjusting my approach to capitalize on the opportunities in front of me, and we both know those are the best kinds of problems to have.

Thank you very much,

Tyson Reich

Owner

Core Masonry, LLC