

From the day I met Courtney, she has been a superstar. She was introduced to me through a mutual networking colleague as a "Rainmaker," and she certainly has justified this title. Although she had just recently joined her local BNI chapter, she had already passed many referrals that turned into huge wins for her partners.

Immediately, upon meeting Courtney, I determined that she could add incredible value to my business and made the decision to become a client by subscribing to The Blue Book. Despite the lack of marketing budget, I moved forward. Courtney added value before my first ad had been seen or even placed. She went to work right away finding and connecting me with people who would help me get into projects or bid on projects that I wouldn't normally have the opportunity to work. Two of my top subcontractors I met through Courtney, and without their help, I wouldn't be working on several current projects.

I'm tremendously happy with what Courtney has done for my business so far, and look forward to working with her to grow my business into the future. She is an amazing marketing professional, and has an incredible knack for finding that perfect fit for an unmet need.

Sincerely,

Timothy J. Nurre Founding Partner Faircloth Consulting LLC