



Testimonial David Hernandez

August 21, 2019

From: Creedmore Construction
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936-931-5558 Fax

To: David Hernandez
The Blue Book
Houston, Texas

David,

I wanted to take a moment and personally thank you and share the power of The Blue Book Network and how you have both been a tremendous resource for me. As you know, my new position at Creedmore Construction, I came into an opportunity that required me to hit the ground running! We had many upcoming projects that needed to be estimated and filled quickly, but not enough sub-contractor relationships to make this happen. When I initially reached out to you, you shared with me that you would gladly help connect me with qualified commercial sub-contractors and companies that you or a teammate could personally vouch for! You have consistently delivered each time I call you! You also included your teammates in Houston, San Antonio, & Dallas to help expand our reach and you & The Blue Book continue to be my "Go To" resource for our sub-contractor needs throughout Texas.

The value of a relationship in the commercial construction industry is extremely important and it is a huge benefit for me as a Project Manager to be able to pick up the phone, call you and know that you will deliver me a sub-contractor, regardless of trade, and one that you or your team have a relationship with, this makes the qualifying process a lot easier for us!

Your invitation to your Networking event earlier this month really allowed me to personally meet some great companies and really get a great list of sub-contractors for current and upcoming projects. It was a pleasure to get an opportunity shake hands with the men and women behind the companies! We look forward to being apart of future events as well!

We feel we are an up and coming General Contracting firm and we could not confidentially be in this position without the help of you, your team, and The Blue Book Network, knowing that we have access to a great network of sub-contractors through TX and the US. The introduction to OneTeam has also been valuable and has helped me really showcase The Blue Book's capabilities to my team as well as my superiors.



If you ever need a personal reference at any time, please feel free to share my testimonial, or feel free to have them reach out to me personally and I would be more than happy to highly recommend you and The Blue Book!

Thank you again and I look forward to a continued partnership with you and your team!

Thank you,

A handwritten signature in black ink, appearing to read 'Frank Johengen', with a large, stylized flourish at the end.

Frank Johengen
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