



Dear Industry Professional:

We would like to let you know that our company utilizes The Blue Book Network's BB-Bid to help facilitate our trade contractor and vendor sourcing on current and future projects.

Gilbane has identified BB-Bid, as a network of choice for Trade Contractors and suppliers due to its ease of use and The Blue Book Network's commitment to deliver a secure platform for communicating with companies like yours. Although we have our own prequalification process, we will review BB-Bid routinely to seek out new firms to add to our database and therefore it is to your benefit to keep your Blue Book Network *ProView* up to date and complete.

You can be confident that all of the information provided to us by our private vendors will remain that – private. We greatly value the relationship we have with our vendors and the private information that we request of them and securely maintain in our database.

**It is our understanding that there is no cost to register and the process is simple. However, please feel free to contact the BB-Bid Support Team at 855-805-2560 or [bbid@thebluebook.com](mailto:bbid@thebluebook.com) with any questions you may have in getting started.**

We look forward to reviewing your qualifications in the future and the opportunity to work with your firm.

Thank you,

A handwritten signature in blue ink that reads "Jason Burt".

Jason Burt  
Project Executive  
Gilbane Building Company