

That Metal Shop Inc

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To whom it concerns,

My name is Michael Latham I am owner of That Metal Shop Inc in Pinellas Park, Florida. I am writing in regards to my re-connection to The Blue Book. I and my partner have been a fan and affiliated with The Blue Book for many years with a few year hiatus. We have recently reopened our shop with a different name and are beginning to start the next chapter of our business. We were eager to get back into The Blue Book and with the help of Kyle Frankman it has been a positive and knowledgeable experience.

With the help of Kyle my questions have been answered the moment asked if not before and has guided me in the direction that has positive for our company. The help and motivation given to work on my Pro View has been very beneficial. When we were with The Blue Book before we did not have the internet like we do know and with the website and all it has to offer has made a great deal of difference. With a little bit of coaching I was able to make my profile and begin utilizing BidScope. The website itself has been a great tool for me.

I was offered and accepted a url thatmetalshopinc.com from The Blue Book. At first I didn't think much of it, I had a website already thatmetalshop.net. What I have learned about all this internet hoop lah is you need internet presence to be found. With the addition of my Blue Book Pro View and my new url I found That Metal Shop Inc's presence grew stornger which was not something I expected. After getting hooked back up to The Blue Book and working on things mentioned with the help of Kyle I am now on the first page of Google in my area which is much greater then what I was getting with my website. This is all a added benefit because the connection to jobs and contractors that The Blue Book offers was already worth every penny. I would like to extend my appreciation to The Blue Book and especially Kyle Frankman for helping my company get back on its feet.

Thank You,
Michael Latham