



*L.R.E. Ground Services, Inc.*

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April 10, 2015

Sara,

I wanted to take a moment to thank you for the outstanding customer service you have provided L.R.E. Ground Services, Inc. since taking over our account last year.

You have consistently stayed in touch with me and shown genuine interest in -- and care for -- our company. While The Blue Book is a very resourceful tool online in terms of helping us proactively look for job opportunities, one of your best assets is thinking of putting us in front of other clients where a mutually beneficial partnership may exist. You have really gone above and beyond on that front.

In your short time servicing our account, you've already put us in front of two different clients, the second of which I met with last night. There is outstanding potential to work with that client, and I believe they are equally as excited in working with us as we are them. Then today you called me to let me know about another client that you are helping us to get in front of. This is not in our contract, yet you're doing it for us anyway. And truth be told, as great as The Blue Book is as a resource, your extra efforts carry just as much -- if not more value -- to a company like ours.

Also, thanks for keeping L.R.E. in mind for upcoming events we can attend that are industry or Blue Book-related.

Just wanted to let you know that your efforts are noticed and appreciated.

Sincerely,

Jim Flynn  
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