



Cane Construction, Inc. & CCI Developments
34921 US Hwy 19 N Suite 415 - Palm Harbor, FL 34684
Office: 727-789-2900 Fax: 727-934-9334
www.CaneConstructionInc.com

September 23, 2016

Sara,

As our Representative for the Blue Book, I would like to thank you on behalf of Casey, myself, and Cane Construction, Inc.

You have demonstrated to me, Tim Blackburn, that you are very professional in your role with The Blue Book and an absolute resource to our industry. You have extended the opportunity to attend both ASPE and the ABC membership meetings. In those meetings, there is always discussions on beneficial topics, relevant to the GC / subcontractor relationship, as well as opportunities within the industry.

I have found your connection and knowledge of general contractors and subcontractors to be equally impressive. You are a key liaison with Cane Construction, Inc. Thank you Sara, I would not have discovered Cane Construction without your assistance and appreciate all your help as Project Manager/Estimator here.

Additionally, you have recently introduced Cane Construction to the One Team Bid Management System from Blue Book. We are currently using it to connect with subs on our awarded project. I am impressed with One Team. We are looking forward to the new sub relationships on this project and others to come, especially because it is in the northern part of Florida, and our vendor base is along the Gulf coast.

In closing, Sara, thank you for all of the above, and all you continue to do! I highly recommend you and The Blue Book to anyone in the commercial construction industry.

Respectfully,

Tim Blackburn CBC
Project Manager/ Estimator
Cane Construction, Inc.