



Blue Book Building & Construction Network

1201 S. Alma School Rd.

Mesa, AZ 85210

Dear Michael Shetlar,

Thank you for coming out today and going over The Blue Book's lead system with me. I was impressed with the number of projects that were available for me to bid after only being set up for a week. I was able to find a negotiated TI project that was exactly the type of work I want to be bidding on.

Also, the Vu360 takeoff tool is going to help save me time and money instead of having plans printed off. The system is very easy to use, and will help me grow my business. I am looking forward to the book coming out in January and hope the phone calls will continue to come in.

Sincerely,

Rafael Mata

A handwritten signature in black ink that reads "Rafael Mata". The signature is written in a cursive style with a large, stylized initial 'R'.