



October 16, 2013

David,

Thank you for signing me up with the Blue Book Network and showing me the tools available with my program. I was reluctant to sign up with the way the economy has been over the past few years, but I am glad I did. The Blue Book has been instrumental in creating maximum exposure for our company to our contractor clients.

The Blue Book has proven to be a great tool to help grow the commercial side of my business. We have established many relationships that have turned into quite a large number of jobs. As our business continues to grow, I look forward to using The Blue Book to get where we as a company want to be.

Thanks,

A handwritten signature in black ink, appearing to read "Randy Cole", written in a cursive style.

Randy Cole  
President