



PIMA COUNTY
PROCUREMENT DEPARTMENT
SBE/VENDOR RELATIONS DIVISION
130 WEST CONGRESS STREET, 3RD FLOOR
TUCSON, ARIZONA 85701
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December 10, 2013

Mr. Brad Avery, Southern AZ Manager
The Blue Book Building & Construction Network
425 S. Plumer Avenue
Tucson, AZ 85719

Dear Mr. Avery,

I would like to extend our appreciation of The Blue Book organization for its outstanding work in coordinating this year's Tucson Blue Book Showcase. The staff of Pima County Procurement's Small Business Enterprise (SBE) Program was pleased to participate, and we thank you for the invitation.

Our Small Business Enterprise (SBE) Program is a certification program that promotes economic growth and offers an opportunity for small businesses in the Tucson Metropolitan Area to potentially do business with Pima County. This race and gender neutral program provides incentives to small businesses interested in doing business with Pima County on contracts administered by the Procurement Department. This may include bid preferences for materials and services and construction subcontracting goals.

Networking events such as the Blue Book Showcase are an integral part of our vendor outreach and are critical to the success of both Pima County and local small businesses. We participate in many vendor outreach events each year, and although this event was small, the organizers were 1) ORGANIZED! and 2) kept attendees in the room until the end of the evening with roaming food and beverage servers...definitely a nice touch!

We look forward to participating with your organization at future events and would be interested in learning about other resources you offer.

Kind regards,

A handwritten signature in black ink, appearing to read "Terri Spencer", with a long horizontal flourish extending to the right.

Terri Spencer, C.P.M., Division Manager
SBE/Vendor Relations Division
Pima County Procurement