



September 5, 2013

As a GC working projects in 3 Western states we rely upon The Blue Book Network to find sub-contractors throughout those regions. The easy-to-use BB Bid platform helps us to quickly search, sort and select vendors to match the trades that are needed for our projects. The BB Bid database makes it easy to send off ITB's and track which vendors have an interest and want to bid on our projects. The ProViews help us prequalify many of the vendors with their company information and photos of jobs they have already completed. Without The Blue Book Network we would not be able to connect with quality sub contractors in all the regions we need to use them in

Sincerely,



Eric Lindberg
Chief Estimator