

The first job we received paid for our program for many years!

Saunders, Office Manager  
Electric, Inc.  
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Our ad generates productive leads and RFQs on several projects. Our Blue Book Internet exposure is also getting our name in front of those not familiar with our capabilities.

Within days we were deluged with calls from all over the country requesting bids on jobs!

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e use it every day."

Our business continues to grow thanks to The Blue Book! ...requests for project bids from BB Bids almost daily... over 220 messages for bids this year!

Steel has been advertising with  
advertising for our business. Wit  
our own web site as well as the al  
in The Blue Book to any compar

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Steel Corporation  
FL

o thank you for our advertising program with The Blue Book. It has proven itself time and again to be a good investment  
ing business. With the print book, we have always received good calls and exposure which have lead to several jobs. With  
value of BB-Bid we are getting invitations to bid on jobs directly from our prospects and customers as well. We will be  
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We can now bid more competitively and get better pricing from our subs. BB Online is an invaluable resource and we use it every day.

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**THE BLUE BOOK**  
Building & Construction  
**NETWORK®**