

January 19, 2012  
Subject: The Blue Book

Jim,

I am writing to let you know that I have recently sold 2 steel buildings to a local GC. We had done business before, but it had been almost 8 yrs. He told me that he had been "flipping thru the blue book", when he came across my advertisement. He had no idea that I had a line of STAR steel buildings and decided to give me an opportunity to bid his upcoming project.

This was an opportunity I would not have gotten if I had not been a member of the blue book network!

Thanks you,



Jeffery Thompson  
President