



Afternoon Dustin,

I just wanted to write a quick Thank You for everything you do to help market my business. Being in business for 40 years, I have not found a better avenue for getting in front of the commercial market; specifically property & facility managers and owners directly; both local and out of state companies that own/manage properties in Minnesota.

In the past, I have invested as much as \$175,000/YEAR for marketing my company and there has not been the return like there has been with Blue Book. I get so many direct phone calls and I always ask where people are finding me and 80% of the time they tell me Blue Book!

Recently, I received a call from an owner from Texas that has three commercial buildings around the metro he wanted me to look at to re-roof. He told me he was looking at The Blue Book online.

Additionally, I got another call directly from a reality office that has turned into 5 re-roof projects with more coming up. They found me in hardbound Blue Book they had in their office.

Thank you Dustin and The Blue Book Network!

All the Best,



Robert Carpentier