



**612-669-6130**

10/20/2016

Dear Blue Book,

I want to thank you for helping me improve my Proview to make it more eye catching. My Blue Book ad, is the first website of information about my company when searching "Garin Plumbing" on google. This is huge since I don't have a website, I use my ProView as a website. The efficiency of your website and the amount of information it holds is impressive

This year we did over 40 jobs with Horizon Retail. They found us on the Blue Book and we continue to do most of their retail projects in the Twin Cities. We also did a few jobs with Elder Jones, Lakeview construction and Jirsaw Construction.

I would say that 90% of my business comes from the Blue Book Construction Network!!! It seems like there IS a shortage of workers out there but the work keeps coming. I often have GC's call from all over the country asking me to bid on their projects because they see I have opened their bid. Some even give me extra time to get a bid in because they trust the quality of my previous work. Without the Blue Book guiding these GC's, they would have never found me. The depth of the contacts in your network speaks volumes when being able to communicate about project plans and details.

It's also great that you guys keep me updated on awarded projects and call me with leads. I highly recommend the Blue Book network and its services to commercial subcontractors.

Sincerely,

A handwritten signature in black ink, appearing to read "Rob Garin", is positioned below the word "Sincerely,".

Rob Garin

Owner

**Andover, Minnesota 55304**