

Tri-County Paving, Inc.
P.O. Box 863
West Jefferson, NC 28694
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Fax: 336-846-4914
Email: tricopaving@skybest.com

The Blue Book
3948 Browning Place
Suite 202
Raleigh, NC 27609
Attn: Wayne Hall

Dear Mr. Hall:

We appreciate our association with The Blue Book Very Much. We have used The Blue Book for project leads for the past 7 months and have been awarded 5 sizeable projects by using this Blue Book service. The first project that we were awarded paid for The Blue Book Service.

The View 360 system for mark up and take up is a major time saver and asset to our estimating department. We could not be more pleased with this portion of the service. We no longer have to down load prints to a thumb drive and run to the printing company to print off the prints.

The Blue Book has really put us on the map. We are currently working with companies that desire to build a long term relationship with our company. We receive approximately 4-5 leads on a daily basis in NC, VA, and TN.

Our company has been in business for the past 37 years and we have never had the bidding opportunities that we have now. Blue Book has substantially increased our bidding opportunities and we cannot be more pleased that we are being able to grow our business from the Northwest corner of North Carolina while we move out into VA, TN, and further south in North Carolina. If you have any questions regarding my testimonial please contact me at 336-246-7244.

Sincerely,



Patricia Jordan
Operations Manager
Tri-County Paving, Inc.