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**Geoff Turner**  
The Blue Book  
2937 Veneman Av. Ste. A 102  
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Dear Geoff,

As the owner of Phoenix Coatings I would like to express how beneficial advertising in The Blue Book has been for my company. In a recent visit with my account manager, Judy Drake, we were looking at the list of leads and I said "if it weren't for The Blue Book I wouldn't even have a chance to bid on these projects".

These are challenging times in the Construction Industry. Having maximum exposure to General Contractors and current projects being bid gives us the edge we need to stay ahead.

Best regards,

  
Thomas Burk  
President