



**impark**

*Service • Value • Innovation*

November 28th, 2012

Dear KCI Team,

THANK YOU for your commitment to the 2012 Giants Baseball season and for the role you played in through both the regular, and very successful, championship schedule. Once again, the Giants are WORLD CHAMPIONS.

***“25 Guys, one common goal: WIN TODAY”***

These words are written on the inside of the Giants clubhouse doors for every player to read as they walk from the clubhouse to the dugout. Although no ballpark employee or vendor can control the team’s success on the field, we do play a major role in the experience of those that cheer them to victory... the fans. We truly appreciate the dedication and care you put in after every game to ensure each of our locations is looking its best

I wish you all the best this holiday season and a happy new year!

Very Sincerely,

Jeffrey Paulson  
Senior Operations Manager  
*Baseball Operations*

To Whom It May Concern:

I would like to take the opportunity to express my complete satisfaction for the services KCI Sweeping provides. Recently, we purchased our new office space and, as such, it is crucial that we have our facility looking good at all times. The owner of KCI Sweeping, Cameron Schlicht, has been a pleasure to work with. He targets his clients, their needs, and knows how to get the job completed without disrupting our daily business. I have known Cameron for over 20 years, both professionally and personally. He has a strong work ethic and delivers a service that makes us proud of our facility. As a roofing contractor, it is important to have our facility in top shape for when our clients visit. Our business caters to large property management firms, large businesses and corporations. If our clients feel we care about the way our facility looks, they know we will make the same effort to make their facility look good as well. KCI Sweeping has been a huge asset to our business in helping us achieve this goal.

I would recommend KCI Sweeping to any one of our clients. I have been in business as a roofing contractor for well over 30 years and I have learned over the years to only recommend the best to my clients. I am confident Cameron will do that. I know Cameron will provide the services they need at a fair and reasonable price, and at a time that is most convenient to their clients in order to keep their business running smoothly and without interruptions to their daily business. It has been a pleasure working with Cameron and I highly recommend you taking the time to look into his services for you facilities' needs.

If you have any further questions that I may be able to answer, please feel free to call me Directly.

Sincerely,



Robert F. Laubach,  
President

Environmental Roofing & Waterproofing, Inc.

December 12, 2012

KCI Sweeping  
Cameron Schlicht  
1570 East F Street #A128  
Oakdale, CA 95361

Re: Open Purchase Order 55590

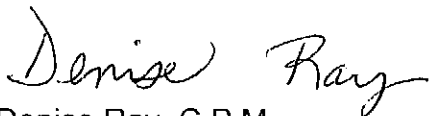
Dear Cameron,

We want to take this opportunity to thank you for doing a good job on our account servicing our parking lots at all of our District locations. The curbs are clean and everything is looking good.

We hope you and your families enjoy a wonderful Christmas and we look forward to continued services next year.

If you have any questions, please contact me.

Sincerely,



Denise Ray, C.P.M.  
Modesto Irrigation District  
Purchasing Materials Supervisor  
P.O. Box 4060  
Modesto, CA 95352  
(209) 526-7676 Fax  
(209) 526-7688 Phone

## Cameron Schlicht

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**From:** Donna David <ddavid@mocse.org>  
**Sent:** Wednesday, December 12, 2012 8:31 AM  
**To:** Cameron Schlicht  
**Subject:** RE: KCI would like a moment of your time

Hello Cameron!

I hope all is well with you and your family. I'd like to wish you, your family and staff a very Merry Christmas and a Happy New Year!

Please convey to your employee's how very much we appreciate the job they do cleaning our parking lots. After the amazing job you did repaving our parking lots a year ago, it's so nice to see them kept nice and clean. There is no doubt that the job they do for us is contributing to the longevity of our parking lots. Thank you to the KCI Sweeping Team!

Hope to see you again soon Cameron!

Donna

## Cameron Schlicht

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**From:** Sue Sidensol <sidensols@HDCCO.com>  
**Sent:** Thursday, December 13, 2012 9:19 AM  
**To:** Cameron Schlicht  
**Subject:** Very pleased!

**Follow Up Flag:** Follow up  
**Flag Status:** Flagged

KCI Sweeping has been sweeping two of our properties (4 buildings) for over a year. We have been very pleased with their work. They pay close attention to detail, including sweeping right up next to the buildings and in hard-to-reach places. They also respond quickly to any requests. If you're looking for a company to sweep your property, I would highly recommend them.

Sue Sidensol  
Property Manager  
Ronco Development  
565 Laurelwood Road  
Santa Clara, CA 95054  
408-988-4200

**From:** Barbara Johnson <bjohnson@geo-max.net>  
**Sent:** Tuesday, December 11, 2012 9:41 AM  
**To:** Cameron Schlicht  
**Subject:** Re:

Dear Cameron:

Nearly a year and a half ago, I made the decision to change over many of our properties to a new sweeping company. We had a company sweeping our properties for many, many years, but the work was marginal, at best. In spite of complaints from our tenants and from GEOMAX, the situation did not improve substantially. I felt we were paying for services we were not even receiving. Trust is a very important part of any relationship with our vendors, and it was difficult to feel complete trust in them.

After carefully researching companies, I came upon KCI Sweeping. I have been impressed from the very beginning on the responsiveness of KCI, from the top to the bottom. My properties look better than they have looked in years, even though some of our properties have a great deal of trees. I know how challenging some of those properties can be in the fall and winter months, but I have been very impressed with how well KCI keeps up with it. It's also the "little things" that matter, not seeing months and months of build-up in the corners and curbs that I saw with the other company. KCI consistently goes above and beyond to keep GEOMAX and our tenants satisfied.

I cannot tell you how much we appreciate your crew and all of your staff for your hard work and professionalism. I would highly recommend you to anyone who is looking for a sweeping company, without reservation.

Thank you for all you do, it is noticed and much appreciated!

Barbara Johnson  
Property Manager  
GEOMAX

Dan Ely  
Grounds Maintenance Supervisor  
Memorial Medical Center  
1700 Coffee Road  
Modesto, CA 95355

To whom it may concern,

We are currently using KCI Sweeping for our Sutter Gould Medical Facility at 600 Coffee Road, Modesto and are very pleased with the level of service we receive. Not only do they do a good job sweeping but I have found Cameron to be helpful with any questions I might have and very fast to respond.

We are so happy with KCI we have decided to hire them to replace the company currently doing our parking lots and two parking garages starting January 1, 2011 here at Memorial Medical Center, Modesto, and will continue to consider them for our other facilities here in the central valley.

I would recommend them without any hesitation to anyone looking for quality sweeping.

*Dan Ely*

## Cameron Schlicht

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**From:** Vincent K. Medina <Vincent.Medina@ipaper.com>  
**Sent:** Tuesday, December 11, 2012 8:58 AM  
**To:** Cameron Schlicht  
**Subject:** Thank You

To the KCI Sweeping Team,

I would like to personally thank you for the outstanding efforts that have impacted the cleanliness of our shipping department. When I arrived at International Paper Company on Riverside Drive, I could not believe on how the shipping yard looked, and with a phone call that was received by Cameron set the expectations of what a facility should look like. It Saddens me to convey to KCI Sweeping that our facility will be closing sometime during the first part of the 2013 year, but until then I know we can depend on the quality service that has been given to us by your staff. Again on behalf of International Paper Company, job well done. Please have a festive and safe holiday.

Sincerely

Vince Medina

Corrugator Superintendent

Modesto West

Office (209) 491-3208

Cell (209) 247-6943

[Vincent.medina@ipaper.com](mailto:Vincent.medina@ipaper.com)



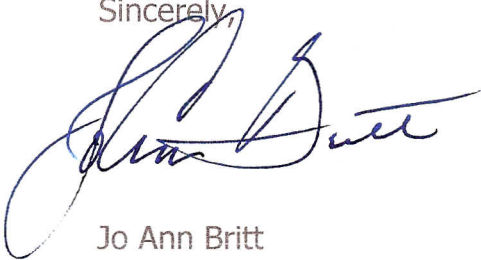
To Whom It May Concern:

For several months, KCI Sweeping has been our company's vendor for our parking lot sweeping. During this time, I have found KCI Sweeping to provide high quality work at reasonable prices. They have always met deadlines and have been forthcoming with adjustments and corrections when necessary.

In addition, the owner of KCI Sweeping is a pleasure to deal with. I have always found Cameron Schlicht to be available to answer questions. Cameron has "gone the extra mile" for us on many occasions.

In short, it is my pleasure to recommend KCI Sweeping to anyone. Feel free to call me if you have any further questions.

Sincerely,

A handwritten signature in blue ink, appearing to read "Jo Ann Britt". The signature is fluid and cursive, with a large initial "J" and "A".

Jo Ann Britt

DLZ Realty, INC

**From:** Dohmen, Shelton <Shelton.Dohmen@netapp.com>  
**Sent:** Monday, December 10, 2012 4:57 PM  
**To:** Cameron Schlicht  
**Cc:** Matt Juanes; Paul; Shultz, Bryan  
**Subject:** RE: Dumpsters Not To Use

Hi Cameron,

A second dumpster is going to be delivered this week at

On another note I would like to say how pleased I am with KCI Sweeping's work. I have personally noticed a vast improvement in how our parking lots and driveways have been swept. It was communicated to me that your guys are doing a bang up job. They even went so far as to break down boxes and other debris in dumpsters in order to make the evening's sweepings fit. Wow! Great dedication from your staff and a great work ethic. I am so glad I made the switch to KCI.

*Keep up the good work,  
Shelton*

Shelton Dohmen  
Site Operations Manager, Buildings & Grounds  
Mobile: (408) 712-1961  
email: [shelton@netapp.com](mailto:shelton@netapp.com)  
[www.netapp.com](http://www.netapp.com)





## LETTER OF RECOMMENDATION

RE: KCI Sweeping

Dear Recipient,

Over the past ten-plus years, I have been extremely privileged to have the opportunity to develop a very trusting and professional relationship with Cameron Schlicht and KCI Sweeping. Cameron and his staff have always provided my clients and my business with the utmost professional, state-of-the-art, and informative services. KCI Sweeping performs the job right each and every time.

Being a General Contractor myself, providing services to multiple property/asset management companies in the central valley, such as CB Richard Ellis, Colliers International, Sims-Grupe, Etc., I know the importance of establishing lasting relationships with companies that manage and deliver on the highest expectations available. Without a doubt, Cameron and his crew at KCI have met and exceeded not only my expectations, *but more importantly*, my client's expectations each and every time. We are truly excited about continued relations over the next ten-plus years, and beyond.

Please feel free to reach out to me directly to answer any questions you may have, or discuss any particulars.

Best Regards,

A handwritten signature in blue ink, appearing to read "Ryan Haggerty", with a long, sweeping underline.

Ryan Haggerty  
Owner/Contractor

Haggerty Construction  
C: 209-986-6615  
F: 209-367-9590  
3038 Sea Gull Lane  
Stockton, Ca. 95219

**From:** Andre Giaramita <AGiaramita@teledyne.com>  
**Sent:** Tuesday, December 11, 2012 5:30 AM  
**To:** Cameron Schlicht; Barbara Dalke; Jennifer Schlicht  
**Subject:** RE:

**Good Morning Cameron and to all of the Members of KCI Sweeping,**

**On behalf of Teledyne Microwave I like to extend and express my appreciation of your employee's Performance and commitment of performing a great job, to my opinion there is nothing more of being proud of completing a good day of work, there is to my opinion nothing more rewarding then the self satisfaction of a job well done.**

**On this note I personally want to thank your employees for their commitment, Teledyne property has looked cleaner or better then since KCI took over.**

**Thank you may you all have a Merry Christmas and a Prosperous New Year.**

**Regards**

**Andre Giaramita**  
**Facility Maintenance Manager**  
**Teledyne Microwave Solutions**  
**1274 Terra Bella Ave**  
**Mountain View, CA 94043**  
**[agiaramita@teledyne.com](mailto:agiaramita@teledyne.com)**  
**Office            650-962-6895**  
**Cell                650-280-4242**  
**Fax                 650-962-6971**

