

HARD ROCK INTERNATIONAL WORLDWIDE HEADQUARTERS

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Edmond Bordelon Vice President Design & Construction Cafes Hard Rock International

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To whom it may concern:

It is with no hesitation that I recommend Piece Management Inc. to you. I have worked with PMI for over (18) years across multiple brands in the Restaurant and Retail fields—industries that often pose difficulties to our vendors.

Nonetheless, PMI has far exceeded my expectations in these demanding industries. PMI sets itself apart from the rest in two critical areas: customer service and transformational mindset. PMI doesn't simply aim to satisfy client needs, but anticipates future concerns and maintains the client's goals (and not their own) as their top priority. Their win-win mindset dovetails with their commitment excellent client-centered approach. They seek creative solutions to expected and unexpected challenges so that all parties' needs are met and, at times, exceeded. When any conflicts arise, collaboration presides over compromise and/or accommodation.

In short, PMI is professional with their clients and conscientious in their business approach—they don't just do a job but foster symbiotic relationships that make me feel no uncertainty about what they can deliver.

Thank you,

Edmond Bordelon

Vice President Design & Construction Cafes

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