

Testimonials

“It seemed like we had a revolving door, with one Security Company after another just not making the cut,” said Maribel, president of the homeowners association. Her private, gated community had seen three security companies in five years! This story is all too common, sadly. Once we provided Maribel and the board with our implementation plan, ongoing training program custom-tailored to their community, and our policy on exclusive contacts, we immediately distinguished ourselves from their unfortunate encounters of the past. The board’s major concern: price. Soon they learned, much to their relief, that we were very well priced. That was two years ago. Maribel has this to say about us today, “The best decision we made was making a change. The 247 team is the best!”

Kevin – A producer for a marketing company was charged with finding security guards to protect some high-value equipment for a business-to-business event his company was hosting in Miami Beach. The plan was simple. All he was going to do was call three security companies, get the price from each, and go with the least expensive. That plan got even simpler. Kevin called 247 Security *first*, “I was immediately impressed with their professionalism. I knew that I had to go with them regardless of cost. That’s when it got better. The price was well under what we had anticipated.” Kevin is not alone. Most of our clients soon learn that our service is only outmatched by our price. Since we don’t try to do everything, we can smartly price the select markets we do provide services for. The result of this method is cost-savings, which we immediately pass on to you.

Lisa – As the treasurer for a condominium association in Homestead. Price, it seemed, was the only thing that mattered to her. Eventually, Lisa gave us her real reason for calling. The security guards were not showing up on time, were nowhere to be seen and the company seemed apathetic towards her community’s obvious concerns. Our follow-up question was simple, “Don’t you think that this rock-bottom price is a part of the problem, if not an outright indication of what to expect?” Lisa was stunned by our forwardness. We then made her an offer she couldn’t refuse. We matched the price for thirty days, with one catch: if our service far exceeds what you’ve been experiencing and if you then agree with the cost of our service, we’ll stay on at our price. Lisa cautiously accepted. “I couldn’t believe they would price match. Then I saw why. They knew we couldn’t leave them after we got a feel for how they operate.” We can happily and confidently say that Lisa’s experience is a common one with us.

One of our greatest referral streams is not even a client.

Vanessa - A case manager for a non-profit organization that provides social services to at risk youths and low-income families. At 24/7 Security we regularly donate to her organization as well as to other charitable organizations. Every year we feed upwards of thirty families during Thanksgiving. So grateful is Vanessa and her wonderful organization that she has this to say, “When a company gives so much, I know there is something more to them than just business. I refer all my corporate contacts to the 24/7 team.”