



3/10/16

To Whom It May Concern

I wanted to take a moment to express my thoughts about Graycliff Enterprises as an ISP/ Voice/ Data Company.

Graycliff first helped us out in handling pre-wire projects dating back a couple years, and their expertise in coax trim and tone has led to several successful projects being completed. We have had very minimal, if any that I can really think of, issues with the work that they are completing on our MDU complexes.

Graycliff came in to help us with the Foothills Mall Pro Build pulling drops to all of the suites. Their expertise again helped us get most all of the suites ready for install which in a Pro Build world is what we are after. We want to make the sales team merely have to schedule an install date and have the suite ready for the technician to connect. Several of the conduits we used to connect the suites to the communications rooms had to have phone lines reworked in order to accomplish this and Graycliff was able to handle those needs as well. They have also been very good at communicating with the Foothills Mall management, and Regina Harmon and Marty Gilliland were very happy with the outcome of our project. Most recently they came in early morning to take care of a phone line issue that was a last minute notification to us and again they came through for Comcast.

Graycliff is currently overseeing the MDU Rewire project at Catalina Canyon after a disastrous first week with another company, they have come in, and completely turned the project around by bringing in experienced crew members. I was not happy with the first company that attempted to handle this project, and the Graycliff team has kept problems to a minimum, done high quality installation, and handled all issues that arise from a project of this scope promptly and professionally.

Graycliff is an asset to Comcast as we move forward into more commercial Pro-Build projects. We already have 3 approved for Q1 2016, and will be doubling that in 2017 as Comcast looks to gain a bigger share of the commercial market. Their expertise in communications in general will allow Graycliff to handle any work that we will be issuing out, and future customer like you, no matter the size of the project.

Regards,

Cliff Salmond

Construction Supervisor

Comcast Tucson