

From the desk of: Ehud Gavron, Chief Technical Officer Login, LLC

Re: Graycliff Enterprises uncompromising quality and dedication to excellence

March 10<sup>th</sup>, 2016

Login is an enterprise-services company specializing in datacenter operations, colocation, extremely high speed circuits, and VoIP offerings. We use premium providers for everything we do because we recognize quality is something worth paying for, and once acquired it pays for itself.

Graycliff has managed to impress us by their top-notch quality and attention to detail. Whether we've asked for a quote to compare with the other players or a straight up job, Graycliff has come through.

We've asked them and they've delivered on complex fiber-optic installs, large Ethernet deployments, and multi-tenant building work. In all cases their work did not need someone to go over and redo it, fix it, or document it. They make it work, and they test, document, and label it.

Between the various projects on which we've used Graycliff and the ones where we've not the things that stand out the most about Graycliff is their great communication – they tell us when they can be onsite. They let us know if they're going to be early or late. They advise us of any issues. They debrief after they are done. They truly communicate with us as well as our own employees do when they're doing on-site work.

Graycliff asked us if we'd write a referral letter for them and we jumped at the opportunity. Here's why – they are good, they deserve to be rewarded with more business for it – and I hope that doesn't make them too busy to keep providing us the excellent service that they do.

If you have questions about them and want to ask directly, I leave my email address below.

Best regards,

Ehud Gavron, Chief Technical Officer Login, LLC gavron@login.com