



## Capital Projects and Maintenance

**Kim Orozco, Finance Manager**

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Mohave Educational Services Cooperative, Inc.  
625 E. Beale Street  
Kingman, AZ 86401

To Whom It May Concern:

Shade 'n Net of Phoenix, Arizona has been a trusted vendor of the Washington Elementary School District for many years. George Johnson, company representative, and Shade 'n Net have provided our District with superb service with regard to manufacture and installation of shade structures and shade structure repair.

Shade 'n Net products have been installed at a majority of our 32 schools. Projects include design, manufacture, plan review, permitting, and installation of shade structures of various sizes on our playgrounds. The majority of these installations include coordination with our playground installer due to equipment and surfacing replacement occurring simultaneously with great success. I personally have worked with George and his crew on dozens of replacement projects as well as numerous relocations of structures. I am most impressed with the commitment to quality with their product as well as the installation. Shade 'n Net has always provided WESD with accurate proposals due to their willingness to thoroughly research the intent of the installation at each site. Shade 'n Net is cognizant of the ability to provide flexible installation schedules due to the importance of safety and security with students and staff. In addition, all requests for warranty items are handled in an efficient manner.

I highly recommend Shade n' Net as a continued member of the MESC bid award as they have always been responsive to our needs in a professional and friendly manner. They are a trusted source for our shade structure needs.

Please feel free to contact me if you would like additional information.

Sincerely,

Kim Orozco  
Finance Manager of Capital Projects and Maintenance