

Case Study

automotive dealership lighting solutions

save more than you pay



Simple math, dramatic savings

Here's how it works:

- Reduce Energy Costs vs. Traditional Lighting By Up To 80%
- + Significantly Reduce Maintenance Costs
- + Utility Rebate Savings
- + Potential Financing

= Potential for Positive Cash Flow (NOW)

LED Systems dramatically reduce energy and maintenance costs. Skyline can provide the financing options to make you cash flow positive – immediately.

Project illustration: Single dealership, parking lot site Lighting, conversion of HID to LED Area Light with Stand-Alone Controller.

Project Savings	The Math
Current Situation: 68 HID Fixtures	193,210 kWh / Year
Proposed: 50 LED Fixtures with Controls	- 28,420 kWh / Year
Annual kWh Savings	164,790 kWh / Year
Electricity Rate	x 11¢
Annual Energy Savings	\$ 18,127
Annual Maintenance Savings	+\$ 2,040
Total Annual Savings	\$ 20,167
Monthly Savings	\$ 1,681
Project Cost	
Estimated Fixtures & Controls Cost	\$ 58,317
Utility Rebate	- \$ 2,200
Adjusted Fixtures & Controls Cost	\$ 56,117
Installation Cost (Labor & Materials)	+\$ 6,900
Total Project Cost	\$ 63,017
Monthly Expense (5 Year Financing Term)	\$ 1,293
Financial Outcome	
With Financing	
Positive Cash Flow / Month	\$ 388
ROI	30%
Total Savings Over Life of Product (10 Years)	\$ 124,096
Without Financing	
Simple Payback	3.1 Years
Total Savings Over Life of Product (10 Years)	\$ 138,652

Simple solution, dramatic lighting

Showcase your vehicles beautifully, add a measure of security, and enhance your customer experience.

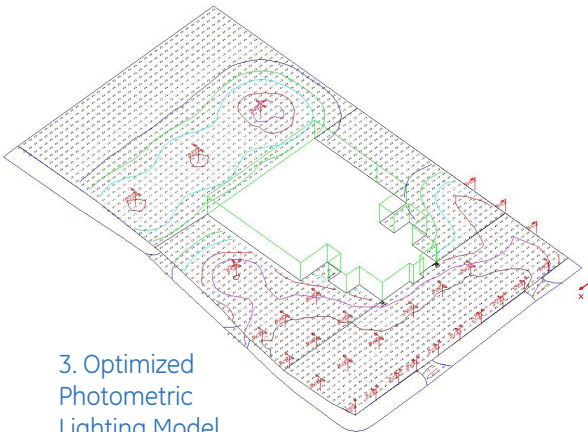


Our detailed process delivers optimized lighting and savings

Many parking lots are over lit or too bright in some areas and too dark in others. Using the process below, we can optimize your parking lot lighting with increased uniformity while reducing your overall system wattage. This can typically be done with one-to-one fixture replacement, or even with a reduction of fixtures for even greater savings.



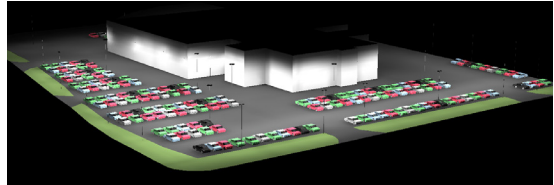
1. Satellite Image



3. Optimized Photometric Lighting Model



2. Field Audit



4. Lighting Visualization



start saving today with LED lighting

LED
SALES COMPANY
Factory Direct to You.