



Wednesday, February 22, 2017

RE: Letter of Reference  
Luminous Global

Dear Sir/Madam:

I am writing this letter as reference for Luminous Global. I had the pleasure of meeting Raphael and Nissim through in introduction from my Building Engineer in 2016, as we were looking for a good lighting company to help us with our many lighting needs. After researching several companies, we contracted with Luminous Global to replace our old "Christmas Tree" building top lighting with new color changing RGB lights. Their technician, Ray, completed the installation in couple of weeks, some days in the rain, to meet our Ownership's deadline. He was very respectful of the building rules and regulation, and worked very well with our entire building staff. We are very pleased with the work and product provided by Luminous Global and highly recommend them and their team.

Meissner Jacquet manages a 20 story office building in Little Italy and Luminous Global assisted us in numerous budget pricing, lighting mock-ups, and energy calculations on all our common area lighting, from corridor, stairwell, parking garage and building top. I found their pricing to be the most competitive in comparison to several other lighting companies and their very detailed energy analysis was very valuable in capital budget discussions with our ownership. In the entire process, the team was very professional, courteous, and provided excellent customer service and we look forward to completing more projects with them as our budget allows.

I can be reached at 858-373-1227 if you have any questions.

Sincerely,

Christie Kong  
General Manager

