



With outstanding expertise, a wide selection of products and large crews, Queen Stucco and Stone installs beautiful and functional home exteriors — and turns around jobs with speed and accuracy.

Exceptional Exteriors

It's a builder's dream scenario: a supplier that provides beautiful, high-performance home exteriors — and installs them with precision and speed. Queen Stucco and Stone draws on exceptional skills and cutting-edge products to deliver the highest levels of craftsmanship and functionality.

A family-owned company, Queen Stucco and Stone has a strong reputation in the local building community for completing projects on-time and on-budget. "We have large crews, we're experienced and we're fast," says Kelly Queen, company co-owner. "We try to simplify and streamline the process for the builder. "We don't charge extra for colored mortar or style of joint. We also supply a lot of our own materials, which enables us to pass savings directly on to our builders."

In business for 20-plus years, Queen Stucco and Stone brings a wealth of knowledge to every jobsite. The company has a solid track record for expert masonry installations of manufactured stone, cast stone, natural stone, thin brick and stucco, as well as for providing innovative drainage technology. All of the products they offer are maintenance-free.

Along with exterior walls, Queen Stucco and Stone also works on interior features including fireplaces, wine cellars, hearth rooms and range hoods. Inside and out, the company delivers a clean finish.

Queen Stucco and Stone provides expert work to BIA builders that include 3 Pillar Homes, Bob Webb Homes, Manor Homes, Memmer Homes and Romanelli & Hughes.

Queen Stucco and Stone takes their service beyond installation to supply customers with the expertise needed to make the best product choices for their homes. "We know what products will work and why, and what products won't work and why," explains Queen. Company specialists can suggest which exterior materials will deliver the beauty and character a buyer is after. And they can also make recommendations customized to meet a project's specific needs. For example, if a customer likes a particular

stone, but its cost exceeds their budget, Queen Stucco and Stone will work with them to find stone with a similar look at a better price.

"We talk through different ideas with homeowners and builders, and give them options," said Queen. "We make the choices easy. Then the customer can decide what makes the most sense. We can offer solutions based on what the customer wants or the architectural style they are going for."

Additionally, with their comprehensive understanding of the building process, Queen and his team are frequently able to identify potential problems and bring them to a builder's attention. By eliminating issues upfront, Queen Stucco and Stone helps builders save both time and money.

Queen's strong communication skills are a customer advantage. He communicates clearly with builders, making everything from phone calls to on-site meetings run easily, with understanding on both sides. He communicates well with homeowners too and often meets with them to discuss product selections.

"I try to relate to the customer on a personal level," says Queen. "I talk to customers like

they are friends or family. I try to keep it easy and open and productive. That usually puts them on a more comfortable level."

Highly-skilled work crews

Exterior walls are not just critical for curb appeal -- they also create weather-resistant barriers that protect a home's interior from the elements. So it's crucial that every member of an installation team thoroughly understands their product. On each job, Queen Stucco and Stone uses specialized, well-trained crews that have expertise in the specific material they are using and an excellent understanding of how that product works.

A Queen Stucco and Stone plus: the company uses large OSHA-trained and certified work crews that can turn jobs around quickly. "We run anywhere from six to eight crews per day," says Queen. "Our foremen are very experienced and we have larger crews than most companies do, so we're able to get in and get out very fast. We stay on schedule and provide good quality at the same time."

The company's stone crews are highly skilled in giving homes the elegant look and texture that only stone can provide. Workers are experienced at installing all types of stone including ledge stones, stack stones, field stones and many others. They have the ability to do a wide range of limestone work including luxurious entrances, custom fireplaces, retaining wall caps and much more. Queen Stucco and Stone's crews excel at working with real stones as well as manufactured. Workers also capitalize on their skills to create stunning interior features like fireplaces, back splashes, and wine cellars, that give homes a wow-factor.

No matter which product they are installing, Queen Stucco and Stone's crews work smoothly with the home's other trade partners so the construction process can proceed without a glitch. Workers are especially careful not to damage home features like windows, doors, garages, concrete and roofs.

As a longtime central Ohio subcontractor, Queen Stucco and Stone has developed strong relationships with their suppliers and can provide builders with an especially wide product selection.

Weep screed for effective moisture management

When it comes to water drainage, Queen Stucco and Stone has both the proficiency and custom products necessary for high-performance moisture management. They offer a custom weep screed system, a proven technology for drawing off water. Weep screed acts as a vent to enable water to drain

safely away from a home's stucco, stone or brick veneer exterior.

"Moisture management has been a big issue for a lot of our customers," says Queen. "The weep screed system creates a clear drainage plane for moisture to escape."

Made out of 26-gauge PVDF coated metal, weep screed can be installed by Queen Stucco and Stone's work crews to fit around windows, roofs and porches, as well as just above a home's foundation. The two-piece product is available in gray or tan, and blends smoothly with the mortar used in stone or stucco exteriors.

Hands-on approach

Queen's father, Dan Queen, an experienced custom home builder who is now retired, founded Queen Stucco and Stone on the premise that his workers would always show up on time and do a good job. This philosophy continues to drive the company today.

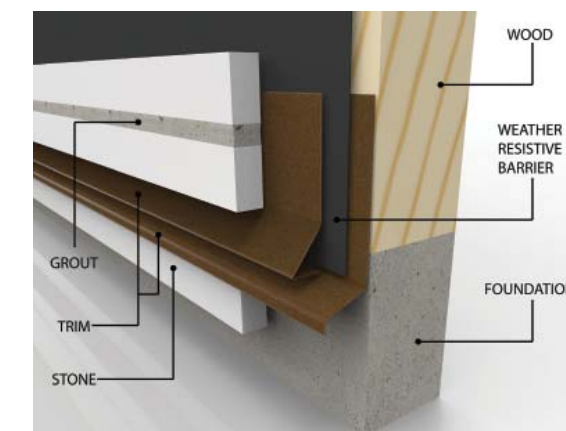
Born and raised in Westerville, Queen earned a business administration degree from Bowling Green State University. For Queen, there was no question about which career path to take -- he wanted to join the family business. "I love it," he says. "Every day and every project is different."

Queen goes the extra mile to ensure builders and homeowners have a positive supply and installation experience. For example, Queen Stucco and Stone's customers don't have to struggle through a phone tree to get their questions answered; Queen gives them one-call-does-it-all service. He is each buyer's direct, and highly accessible, point of contact.

"It's one phone call," he says, "whether it's a repair or job order, you're not calling into a warranty department or calling repair technicians, it's one call right to me."

Queen takes a hands-on approach to his work. He visits each jobsite daily, overseeing projects personally and providing added quality control. Says Queen: "I enjoy the challenge of managing all the different jobs and making sure they all end up at completion the way they are supposed to." ●

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Close up of a custom weep screed system, a high-performance moisture management product.

