

November 20, 2013

Copper State Communications

ATTN: Scott Kerbaugh, Structured Cabling Manager

CC: Mike Wilson, Sales Engineer

Ken Wollert, Installation Technician

Gentlemen,

Thank You for your collective efforts on getting us on-line in our new suites so efficiently!

From Mike's initial visit to evaluate the existing building infrastructure and determining the best cabling installation process to Scott's detailed and professional proposal to Ken's patience and attention to detail – we could not have asked for more from a communications partner.

With the rapidly increasing awareness of energy and water cost savings in the golf industry, Staples Golf http://staplesgolfdesign.com/ has been overwhelmed and we needed to hit the ground running with the opening of the new Scottsdale offices. With this challenge, we presented Copper State Communications with a short time line to be live - and they exceeded our expectations.

We discovered that in 31 years of doing business in Arizona, Copper State has an extensive list of golf course customers and we would not hesitate to recommend them to any of our Arizona clients.

I look forward to working with the Copper State team on more projects in the future!

Sincerely,

Andy Staples President

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