

July 16, 2014

Copper State Communications

ATTN: **Scott Kerbaugh**, Structured Cabling Sales Manager

CC: **Mike Wilson**, Sales Engineer, **Dave Gilson**, Cable Infrastructure Supervisor
CSC Installation Technicians

Gentlemen,

We just wanted to show our appreciation for your efforts in assisting us in our explosive growth regarding our IT team and the cabling for our remodel / new construction / career center projects for the past 2 years.

As a 501(c)(3), we are required to utilize the services of multiple vendors for these projects, and we are thoroughly pleased with the quality of product and services that Copper State Communications has provided us and specifically look forward to future opportunities in which we can work with the CSC team again.

Goodwill of Central Arizona is very proud of these 2013 highlights:

- More than **\$110M** in retail
- **\$119.2M** in total revenue
- **59,607** people were served
- **23,506** individuals were placed in competitive employment

Goodwill's commitment to **Put People to Work** relies upon our stores' communications infrastructure – and that is only as good as the structured cabling that has been installed. Copper State's ability to quickly address our needs and install an operational infrastructure in a timely fashion and working with Scott, Mike, Dave and the Installation Team has been as pleasurable experience as we could have hoped for – and we enjoy engaging Copper State Communications for new opportunities.

The IT Team and I look forward to working with the Copper State team on more projects in the future!



Ethan Beach
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Goodwill of Central Arizona

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