

Building a strong foundation on faith and family

By Nicole Kendall

Morgan County Business Leader

Having a career he is passionate about, serving the Lord, and raising a young family has helped to set Josh Smalling on a solid foundation as he climbs the ladder of success as the “next generation” in the construction industry. A Mooresville High School graduate and a resident of Mooresville all of his life, Josh decided to stay in Morgan County to start his business and have a family. He shares his busy, rewarding life with his wife of 8 years, Lindsey, an active realtor in Morgan County, and their two children, Paxton (3) and Paislyn (1).

Josh's love for construction dates back to when he was just a child himself at 8 years old. He was an eager assistant to his dad and uncle, lending a hand in building decks and landscaping jobs when possible. Several years later, now that Josh is considered a go-to expert for a full range of construction services, his dad works for him. Smalling shared, “My dad can build and create anything. When I was younger, I enjoyed helping my dad. It wasn't that I needed to help but I wanted to because I enjoyed it. He's been a big inspiration on my success and now I'm fortunate to have a team of experienced professionals to work with us.” Josh finds his motivation in the team he employs. “I'm lucky to have a top trim work professional with over 40 years of experience, excellent roofing crews, electricians and plumbers, a great drywall contractor and it's comforting to know that our guys can do more cost effective jobs with a better quality than the competition.” Their endless list of construction services has been a benefit to their clients to be a one-stop shop for both residential and commercial construction. Insurance work in hail, wind, fire and smoke damage is their main concentration but roofing, custom kitchens and baths, mold remediation dry-outs, content pack-outs, custom decks, painting, concrete work, septic jobs, dirt work and custom homes are also areas of expertise.

Smalling's character is shown well, but perhaps even more so in the off season, as his professionals can be found working in homes purchased for rehab work. “I want to keep our guys employed and busy in the slower parts of the year. They're hard working and they depend on me and that motivates me to ensure they have a job throughout the year.” Besides wanting to be a solid support for his team of contractors, Josh also spends a considerable amount of time helping to solve issues for realtors, troubleshooting house flipping problems and assisting in fixing up rental properties.

To put the client's best interest first, each property improvement is viewed by Josh from a real estate stance to help clients make the best decision for their home or business now and in the future. He is not interested in just making a quick dollar and moving on to the next job. “I strive to make the projects' outcomes to be not only what the client needs but what the client wants. I find fulfillment and enjoyment in working to give clients exactly what they're looking for.”

Recently, Josh received an illuminating card from a client after working on a remodel project, complimenting every associate that worked at the job site. “It was very meaningful to hear that the client was thrilled with how professional and courteous our contractors were on the job. We've worked hard to build and maintain a name that can be trusted.” Striving to be more efficient and to be better every day is a goal Josh thinks of often. As Lindsey jokingly shared, “He's too picky!” However, they agree that “being picky” and doing

what is right for the client is what has kept them in business. “I haven't had a client that I haven't been able to make the situation right. I take pride in knowing that a client is 100% satisfied. I'm very detailed and my team and I work to get the job done accurately and we continue to always please the client to the best of our ability.” When it comes to trustworthiness, Josh places that as a top priority in running his business. “I want our clients to call us for any job, big or small and know that they will be taken care of. It's important to me to stand behind everything we do and to do exactly what we say we will do. The base of our business is to do right by our customers and we appreciate the community's trust that they've placed in us.”

Smalling's desire to serve others and doing the right thing is solidified by his faith. Along with Lindsey and their son and daughter, they are very active members of Good Shepherd Baptist Church in Mooresville, where Josh serves as an elected Trustee. Josh explained that he and his wife are thankful for their business and family life. “We wouldn't have anything without the Lord. I'm inspired by my family to provide all that I can and make smart decisions to put our family in the best place possible and I look to the Lord for that guidance.” Putting his business and faith together, Josh and Lindsey have traveled on mission trips to Costa Rica to remodel orphanages and host Vacation Bible School programs. Since 2008, they have sponsored several children there and they had the opportunity to meet one of the young boys on their most recent trip last year. “To be able to travel to Costa Rica and see the children whom we have the calling to help is so meaningful,” he stated. Serving in Costa Rica was eye opening for Josh and the experience allowed the stresses of what we know as an American's daily life to stay behind. “The kids we visited and helped were so content with what they have. They don't live the way we do in the United States. It really put our daily lives into perspective. The children in the orphanages really had very little and it was a very humbling and rewarding experience to be able to help them.” The Smalling's children have travelled along twice to Costa Rica and they are thrilled that their own children are involved in their calling to give back and make a difference, even at a young age. Since then, every time Paxton sees an airplane in the sky he yells, “Daddy! They're going to Costa Rica!” Relating the two worlds of life here in the United States and life in Costa Rica is an experience that they hope will encourage their children to grow to be serving, giving adults. They are sure to return again as a family to continue to make a difference in the lives of others.

When Josh is not working on projects for work or church, he enjoys his family time with road trips to Bass Pro Shop, hunting and attending Colts games. As he's worked to build his business and family, his goal in 5 years is to be able to spend more time with their children. “We are blessed to have a fast paced work environment and we love it, but I look forward to coaching little league and doing as much as I can and live with more free time with the kids in the years ahead.”

Josh and Lindsey have felt Mooresville is the best place to live, work and play for their family. Not only do the Smalling's enjoy the quiet nature of Mooresville, they like the small town feel and the people who reside here. Josh shared, “Mooresville is a really good location for us personally and for our business. We never really have to leave Morgan County to conduct business. We work locally as much as we can and we always encourage others to do the same.”

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