



*Mystic Pointe Tower 500
Condominium Association, Inc.*

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To whom it may concern:

Re: Recommendation

Mystic Pointe Tower 500 engaged **Techno IP Solutions** to assist with the design of a modern video surveillance system. This system would replace our existing cameras and expand surveillance to include our pool deck and lawn areas. These are very large areas requiring several cameras to provide the required fields of view and resolution.

Techno IP Solutions provided and installed more than 40 cameras for our indoor and outdoor locations. The quality of the images from these cameras is exceptional. Our requirements for image clarity and quality have been met or exceeded in all locations. Image resolution from these cameras is exceptional.

Techno IP Solutions designed and implemented an IP network that connects all our cameras to redundant Network Video Recorders and to our local private network. Security personnel and Property management can access our new video surveillance system and monitor and review high quality images from all our cameras.

Throughout this project we found **Techno IP Solutions** personnel to be very knowledgeable and responsive to our needs. Residents of our building commented on more than one occasion that they were the most professional technicians they had ever encountered.

Prior to selecting Techno IP Solutions for our project we worked with several other vendors on small changes to our system. None of these others was as knowledgeable and responsive as **Techno IP Solutions**. They are now our go to vendor for future changes, upgrades and maintenance of our system. We highly recommend them for your video surveillance and network needs.

Victor Savino

President, Mystic Pointe Tower 500 Association